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handle stress? Does she consistently show initiative? The various questions have been tailored to sales, mid-level, or senior management positions. There are questions to gauge likability and fit. There are even pressure-cooker questions that will no doubt reveal eye-opening characteristics about the candidate that you would not have learned otherwise.Complete with guidelines for analyzing answers, asking follow-up questions, checking references, and making winning offers, 96 Great Interview Questions to Ask Before You Hire covers the interviewing and hiring process from beginning to end, leaving no stone unturned.

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